

Issue Statement

Village of North Hudson

Finance Committee/Board

November 5, 2019

Submitted by: Patrick Moos

Topic: Purchase of Colorimeter for water testing purposes

Background/Current Information :

I have received three quotes for colorimeter, they are as follows:

Ferguson Waterworks: \$1754.00/DR900 Colorimeter only

Ferguson Waterworks: \$1150.00/MD600 MAXI DIR Colorimeter only

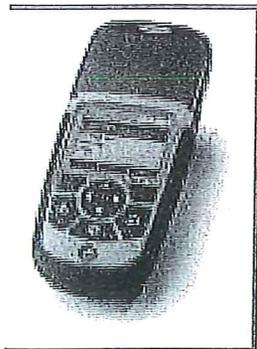
HACH: \$1,491.00/DR900 Colorimeter only

Recommendation:

To purchase DR900 colorimeter with case, sampling packets and vials from HACH with price not to exceed \$1,800.00 with money to be used from 220 Fund.



Be Right™



DR900 Colorimeter

Do you test numerous colorimetric parameters in harsh, demanding environments?

The DR900 portable colorimeter allows for quick and easy access to your most frequently used testing methods in less than four clicks. This colorimeter is waterproof, dustproof, shock resistant, and has been drop tested for greater quality assurance.

Which features are most valuable to you in a portable colorimeter?

This instrument comes with an intuitive user interface, large data storage, and a built-in USB port for the easy transfer of information. The portable colorimeter also helps satisfy core testing needs by offering at least 90 of the most common testing parameters.

Combining all these features with a push button backlit display for use in low light areas, you have a portable colorimeter which is field-ready and makes testing in harsh field environments a little less challenging.

Part Number	USD Price
9385100	\$1,491.00



Shipping and Transportation Policy

For orders with a U.S.A. billing and shipping destination, Hach's shipping department will select the method of shipment appropriate to the merchandise ordered, and will accommodate rush shipments by air at an additional charge (when regulations permit). Hazardous materials are shipped according to applicable transportation regulations. FOB shipping point is either Ames, Iowa, or Loveland, Colorado (United States). Hach reserves the right to approve carriers, modes of transportation and routing of products. Delivery is complete when Hach places the shipment with the first carrier. Shipments in transit are the responsibility of the buyer. Should your purchase not reach its U.S.A. destination, call 800-227-4224 for assistance in tracking your shipment. If shipment appears to be damaged upon receipt, do not accept it from the carrier. If acceptance has been completed and hidden damage is discovered, contact the carrier for assistance in filing a claim.

NEW RATES EFFECTIVE 8/31/2019 STANDARD SIMPLIFIED SHIPPING AND HANDLING CHARGES 1, 2, 3, 4

Total Price of Merchandise Ordered	Standard Surface (Mainland USA)	Second Day Delivery (Mainland USA)	Next Day Delivery (Mainland USA)	Second Day Delivery (Alaska & Hawaii)	Next Day Delivery (Alaska & Hawaii)	STANDARD Collect Handling Fee ⁴ (Effective 8/31/19)
\$0.00 - \$49.99	\$11.99	\$29.99	\$55.93	\$48.14	\$91.51	\$8.98
\$50.00 - \$149.99	\$19.06	\$56.18	\$106.00	\$80.56	\$153.15	\$9.23
\$150.00 - \$349.99	\$33.48	\$89.32	\$181.94	\$112.71	\$219.36	\$9.81
\$350.00 - \$649.99	\$46.63	\$121.94	\$242.50	\$152.43	\$295.17	\$10.32
\$650.00 - \$949.99	\$58.77	\$127.42	\$266.65	\$157.77	\$297.40	\$10.69
\$950.00 - \$1,999.99	\$73.94	\$157.23	\$332.46	\$187.11	\$362.04	\$11.68
\$2,000.00 - \$3,999.99	\$85.36	\$167.09	\$342.29	\$194.36	\$369.69	\$13.48
\$4,000.00 - \$5,999.99	\$98.96	\$173.55	\$358.82	\$195.26	\$380.35	\$16.60
\$6,000.00 - \$7,999.99	\$116.93	\$197.60	\$408.56	\$215.38	\$415.24	\$19.36
\$8,000.00 - \$9,999.99	\$133.43	\$224.55	\$438.79	\$240.27	\$455.68	\$22.34
Over \$10,000	2% of Net	4% of Net	6% of Net	4% of Net	6% of Net	\$34.56
	Order Value	Order Value	Order Value	Order Value	Order Value	

1 Shipping and handling charges shown are only applicable to orders billing and shipping to U.S. destinations. Shipping and handling charges will be prepaid and added to invoice. Shipping and handling for the Reagent Delivery Program is charged on each shipment release and is based on the total price of each shipment release. Shipping and handling charges are subject to change without notice.

2 Additional shipping and handling charges will be applied to orders containing bulky and/or especially heavy orders. Refrigerated and all weather Samplers do not qualify for simplified shipping and handling charges, and are considered heavy freight. Dissolved Oxygen Sensors can be damaged if exposed to temps below freezing, causing sensor failure. Must be shipped over night or 2nd day air during the cold weather months.

3 Orders shipping to Alaska or Hawaii: Additional shipping and handling charges may be applied at time of order processing. Second Day and Next Day delivery is not available to all destinations.

4 Hach Company will assess a collect handling fee on orders with collect shipping terms. This handling fee covers the additional costs that Hach Company incurs from processing and managing collect shipments.

Due to variations in component characteristics, regulatory transportation requirements and/or associated shipping and handling costs, individual kit components may or may not be packaged together in a single carton at time of final packaging and shipping.'



FERGUSON ENTERPRISES #3326
 FERGUSON ENT- DBA POLLARDWATER
 200 ATLANTIC AVE
 NEW HYDE PARK, NY 11040-5057
 Phone: 800-437-1146
 Fax: 516-746-0852

Deliver To: From: Leanne Williams Comments:

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Page 1 of 1

FERGUSON ENTERPRISES LLC #3326
 Price Quotation
 Phone: 800-437-1146
 Fax: 516-746-0852

Bid No: B068407
 Bid Date: 09/11/19
 Quoted By: LMW

Cust Phone: 715-386-5141
 Terms: NET 10TH PROX

Customer: VILLAGE OF NORTH HUDSON
 400 7TH ST N
 NORTH HUDSON, WI 54016

Ship To: VILLAGE OF NORTH HUDSON
 400 7TH ST N
 NORTH HUDSON, WI 54016

Cust PO#: QUOTE - LMW

Job Name: EMAIL

Item	Description	Quantity	Net Price	UM	Total
SP-H9385100	HACH DR900 MULTIPARAMETER COLORIMET HACH COLORIMETER	1	1754.120	EA	1754.12
T214020	MD 600 MAXI DIR TINTOMETER COLORIMETER IN STOCK AT TIME OF QUOTE 5-7 BUSINESS DAY LEADTIME	1	1150.000	EA	1150.00

Net Total: \$2904.12
 Tax: \$160.74
 Freight: \$18.30
 Total: \$3083.16

Quoted prices are based upon receipt of the total quantity for immediate shipment (48 hours). SHIPMENTS BEYOND 48 HOURS SHALL BE AT THE PRICE IN EFFECT AT TIME OF SHIPMENT UNLESS NOTED OTHERWISE. QUOTES FOR PRODUCTS SHIPPED FOR RESALE ARE NOT FIRM UNLESS NOTED OTHERWISE.

CONTACT YOUR SALES REPRESENTATIVE IMMEDIATELY FOR ASSISTANCE WITH DBE/MBE/WBE/SMALL BUSINESS REQUIREMENTS.

Seller not responsible for delays, lack of product or increase of pricing due to causes beyond our control, and/or based upon Local, State and Federal laws governing type of products that can be sold or put into commerce. This Quote is offered contingent upon the Buyer's acceptance of Seller's terms and conditions, which are incorporated by reference and found either following this document, or on the web at <https://www.ferguson.com/content/website-info/terms-of-sale>
 Govt Buyers: All items are open market unless noted otherwise.

\$1,772.42



HOW ARE WE DOING? WE WANT YOUR FEEDBACK!

Scan the QR code or use the link below to complete a survey about your bids:
<https://survey.medallia.com/?bidsorder&fc=3325&on=65518>